

# The Art of Stakeholder Collaboration

Key concepts and competencies for achieving common goals.



15 – 18 MAY 2018





#### COURSE DESCRPTION

Stakeholder Collaboration is recognised as critical to finding solutions to complex challenges of sustainable development. At CLI, we see Stakeholder Collaboration as the art of respectfully turning differences into progress. But as with all arts, there are skills you need to develop in order to succeed, to know when and how to use dialogue, and when to take action.

In this course, you will build your strategic abilities and implementation skills in stakeholder engagement, dialogue, and collaboration processes for high impact solutions. The training is based on the combined experience of our faculty and of over 2900 alumni from all over the world, active in the public sector, the private sector, and civil society. After this course you will be able to initiate and implement Stakeholder Collaboration successfully.



## YOUR KEY TAKE-AWAYS

- ✓ Learn how to successfully implement stakeholder collaboration through the application of the 4-phase ② Dialogic Change Model
- ✓ Understand the business case for co-creative stakeholder engagement
- ✓ Learn how collective intelligence, commitment, and ownership can emerge
- Produce a stakeholder network map to prioritise engagement activities
- Develop new engagement strategies to minimise unproductive conflict and a methodology to create sustainable partnerships

#### COURSE FACULTY

## **Dominic Stucker**



### Managing Partner and Senior Project Manager at the Collective Leadership Institute

Dominic is an action-oriented collaborator and facilitator who convenes diverse teams to address pressing sustainability challenges. With 16 years combined experience as a project manager, consultant, and researcher, he is thematically specialised in water, climate change, livelihoods, and regionally in Central Asia. He is a lead faculty member for educational programmes on cross-sector stakeholder collaboration and published with Earthscan/Routledge, MIT Press and Mountain Research & Development Journal.

#### CLI'S REPUTATION

Founded in 2005 with offices in Germany and South Africa, the Collective Leadership Institute is an international non-profit organisation with the mission to scale up collaboration skills for a sustainable future. Our capacity building approach empowers people and organisations to address sustainability challenges successfully with a focus on high quality stakeholder collaboration, dialogic change and collective leadership. More than 2900 alumni of our programmes being professionally active in more than 100 countries, as well as more than 25 successfully supported projects showcase our experience in helping to shift multi-actor collaboration to deliver tangible results in change initiatives.

## **CONTACT US**

Please contact Martin Fielko for further information and registration:

Phone: +49 331 581 65 96 - 18, E-Mail: martin.fielko@collectiveleadership.com, www.collectiveleadership.com







## **REGISTRATION FORM**

I would like to officially register for **The Art of Stakeholder Collaboration** course.

15 – 18 MAY 2018		SIEM REAP, CAMBODIA			TUITION FEE € 1,650
		Have you pro	eviously attended ar no	ny of our courses?	
Ms./Mr.:	irst Name:			Name:	
Organisation:					
Position:					
Current Project (or De	epartment):				
Address:					
Country:					
Phone:					
Email:					
Invoice Details: (only if address or person is	different):				
Private Email:					
Do you wish to take part in the Collective Leadership *Accreditation Scheme?  yes no the practical part of accreditation  the other two courses the practical part of accreditation					
*More information about our accreditation scheme on http://www.collectiveleadership.de/article/training-of-facilitators/.					
Registration: Please send the complete and signed form via fax to +49 (0) 331 58 16 596-22 or as a scanned PDF document or smartphone photo to martin.fielko@collectiveleadership.com.  Tuition fee: The amount is € 1,650 (7% VAT if required) and includes the costs for the training with all materials and course books, a networking event, food and beverages during the coffee and lunch breaks.  Mode of payment: After your formal registration we will send you an invoice. The tuition fees will be due 10 days after receipt of the invoice, latest 2 weeks before the start of the course. We kindly ask you to organize your overnight stay yourself. We will be glad to assist you in this respect.  Discounts: For the participation of teams of at least 3 persons we have a special discount available. Please contact us for further information via e-mail: martin.fielko@collectiveleadership.com.  Cancellation fees: up to 8 weeks prior to the course 30%, up to 4 weeks prior to the course 50%, after this 100% of the course fee. In case you find a replacement, the cancellation fees do not apply.					
I hereby consent to Date:	the terms and o	conditions of	the Collective Lead Signature:	ership Institute's ed	ucational programme.

