



The Art of Stakeholder Collaboration

Key concepts and competencies for achieving common goals.



15 – 18 MAY 2018



NEW DELHI, INDIA



ENGLISH

Save your early bird ticket until 4 April!*

COURSE DESCRIPTION

Stakeholder Collaboration has been recognised as critical to finding solutions to the complex challenges of sustainable development. We see Stakeholder Collaboration as the art of respectfully turning differences into progress. But as with all arts, there are skills you need to develop in order to succeed, to know when and how to use dialogue, and when to take action.

In this course, you will build your strategic abilities and implementation skills in stakeholder engagement, dialogue, and collaboration processes for high impact solutions. The training is based on the combined experience of our faculty and of over 2900 alumni from all over the world, active in the public sector, the private sector, and civil society. After this course you will be able to initiate and implement Stakeholder Collaboration successfully.

KEY TARGET GROUPS:

- ✓ Senior Business and departmental heads as well as CSR-, HR-, PR-Managers of Corporate Sector involved in inter-functional, inter-departmental and multiple external stakeholders interactions.
- ✓ Development Cooperation Staff working in multi-stakeholder projects
- ✓ Government Sector people working on sustainability topics or dealing within multi-stakeholder settings*
- ✓ Academics who do either research or teach in the field of stakeholder collaboration*

COURSE FACULTY

Pavan Bakshi



Colonel (Veteran), CEO, Chief Facilitator and Executive Coach, Prime Meridian Consulting
Pavan has a work experience of more than 30 years and wide expertise in the field of leadership. He has facilitated trainings in IBM, TAFE, Ericsson, Kotak Life Insurance, ING Life, Mahindra Finance, Sundaram Finance, Godrej,

Mastek, Tata Capital, GAIL, Advisory Board, Citrix India and Singapore, Ranbaxy, EMC, Broadcom, Syntel, AkzoNobel, HP, Target, British Gas, Cairns India, Sri Lanka Telecom, Glenmark, Samsung, Mercer, CBRE, JCB, Baxter, Capgemini, JP Morgan, HCL among many other companies. Pavan has conducted international workshops in Sri Lanka, Singapore, Canada, Abu Dhabi, Dubai and the US.

Douglas F. Williamson



Managing Partner and Senior Project Manager at the Collective Leadership Institute gGmbH
Douglas is an education, facilitation, and sustainability communications expert and a high-energy, multi-skilled leader and team player with more than 15 years' experience in the areas of partner relationship management, strategic planning, project management, natural resources management

and international affairs. Having worked with several international environmental NGOs, the United Nations University and the US Environmental Protection Agency's Climate Change Division, Mr. Williamson has a history of success in conceptualizing, planning, co-organizing and implementing a broad variety of projects and initiatives.



YOUR KEY TAKE-AWAYS

- ✓ Learn how to successfully implement stakeholder collaboration through the application of the 4-phase © **Dialogic Change Model**
- ✓ Understand the business case for co-creative stakeholder engagement
- ✓ Learn how collective intelligence, commitment, and ownership can emerge
- ✓ Produce a stakeholder network map to prioritise engagement activities
- ✓ Develop new engagement strategies to minimise unproductive conflict and a methodology to create sustainable partnerships

* 15% off the tuition fee for early bird registrations and people from the government or academic field



CONTACT US

Please contact Martin Fielko for further information and registration:

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REGISTRATION FORM

I would like to officially register for the **The Art of Stakeholder Collaboration** course.

15 – 18 MAY 2018

NEW DELHI, INDIA

TUITION FEE € 1,650

Have you previously attended any of our courses?

yes no

Ms./Mr.: First Name: Name:

Organisation:

Position:

Current Project (or Department):

Address:

Country:

Phone:

Email:

Invoice Details:
(only if address or person is different):

Private Email:

Promotion Code*?

*If you came across this training through on of our promotion partners, please enter your 3-4 digits code here. Otherwise leave this field empty.

Registration: Please send the complete and signed form via fax to +49 (0) 331 58 16 596-22 or as a scanned PDF document or smartphone photo to martin.fielko@collectiveleadership.com.

Tuition fee: The amount is € 1,650 (7% VAT if required) and includes the costs for the training with all materials and course books, a networking event, food and beverages during the coffee and lunch breaks.

Mode of payment: After your formal registration we will send you an invoice. The tuition fees will be due 10 days after receipt of the invoice, latest 2 weeks before the start of the course. We kindly ask you to organize your overnight stay yourself. We will be glad to assist you in this respect.

Discounts: For the participation of teams of at least 3 persons we have a special discount available. Please contact us for further information via e-mail: martin.fielko@collectiveleadership.com.

Cancellation fees: up to 8 weeks prior to the course 30%, up to 4 weeks prior to the course 50%, after this 100% of the course fee. In case you find a replacement, the cancellation fees do not apply.

I hereby consent to the terms and conditions of the Collective Leadership Institute’s educational program.

Date:

Signature:





Prime Meridian Consulting India Pvt Ltd

PRIME MERIDIAN CONSULTING

Prime Meridian Consulting India Pvt Ltd is an associate of Collective Leadership Institute in India. We have a proven track record of empowering a system of collaborating actors to effectively and efficiently drive outcomes.

Our core competence lies in capacitating initiators, implementers, and participants of stakeholder processes to manage change process and we help creating a climate of Collective Leadership, important premise for implementing profound and complex change initiatives. We enable groups of committed leaders to connect with a larger context of their action, share responsibility, and collectively contribute to a sustainable development.



COLLECTIVE LEADERSHIP INSTITUTE

Founded in 2005 with offices in Germany, South Africa and the United States, the Collective Leadership Institute is an international non-profit organisation with the mission to scale up collaboration skills for a sustainable future. Our capacity building approach empowers people and organisations to address sustainability challenges successfully with a focus on high quality stakeholder collaboration, dialogic change and collective leadership. More than 2900 alumni of our programmes being professionally active in more than 100 countries, as well as more than 25 successfully supported projects showcase our experience in helping to shift multi-actor collaboration to deliver tangible results in change initiatives.

CLI-Alumni:

Selected Publications:

